Vice President, IBM Federal Healthcare and Civilian Agencies.

Ms. Bohannan has over 35+ years of in-depth management, technical and sales experience. Recently, she joined IBM as the cross-brand sales leader (HW, SW, and Services) for the Federal Healthcare and Civilian Agencies accounts. Previously, she spent 15 years at Microsoft in various roles such, General Manager Public Sector Services, General Manager North America National Sales and Strategy, Vice President Microsoft North America Services Sales, and Vice President of Global Services Specialty Sales. Her experience includes commercial clients, public sector (Education, Federal Government, & State & Local Government), healthcare & communications sectors, and the breadth (small and medium businesses) markets. Her background also includes time at a start-up focused on software architecture and 18 years at Hughes/Raytheon in the aerospace industry. During her time at Hughes/Raytheon, she supported the Intel community where she developed a strong understanding of complex programs and a deep passion for the public-sector community.

She received her BA in Mathematics/Computer Science from Stephens College then went on to get her MA in Management Information Systems at George Washington University. She is a proud mother of three young adults, a daughter and twin boys. She and her husband enjoy time at the beach, love the outdoors, and try to manage 4 unruly but delightful dogs.